



LOCAL SMALL BUSINESS ENTERPRISE (LSBE)

The Local Small Business Enterprise (LSBE) Preference Program boosts contracting opportunities for small businesses in Los Angeles County.

In order to certify as a Local Small Business Enterprise, your business must:

1. First certify as a small business with the [California Department of General Services \(DGS\)](#) or [Los Angeles County Metropolitan Transportation Authority \(Metro\)](#)
2. Be independently owned and operated
3. Not be dominant in its field of operation
4. Have its main office in Los Angeles County for at least the last 12 months
5. Have owners (officers in the case of a corporation) who live in California and
6. With its affiliates, be either:
 - A business with 100 or fewer employees and an average annual gross receipts of \$15 million or less over the last three years.
 - A manufacturer with 100 or fewer employees

LSBE Preference Program Benefits Prompt Payment Program:

LSBEs receive payment **within 15 days** of receipt of an undisputed invoice for goods or services.

Bid Preference:

LSBEs are eligible to receive a 15% bid price reduction or 'preference' when bidding on certain goods and services solicitations from Los Angeles County.

Exclusive listing on the County's Online Directory

Certified LSBEs are placed in the vendor database of certified vendors and may be featured on DCBA's social media accounts.

Direct Access to Opportunity:

Meet face-to-face with County buyers and procurement staff at DCBA events and receive individualized counseling on the latest contracting opportunities.

Contact a Small Business Counselor to register and certify as an LSBE in Los Angeles County!

(323)-881-3964
dcba.lacounty.gov